

SMALL BUSINESS

EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

MBDA Would be Abolished if Trump Budget Cuts Supported

\$32 million would be cut from the MBDA under the Trump administration budget blueprint for 2018



(Photo courtesy of the MBDA)



(Photo courtesy of the MBDA)

by Jeffrey McKinney

The Minority Business Development Agency (MBDA), a federal program that has supported small minority businesses for nearly a half-century, faces extinction.

A spokesman for the U.S. Commerce Department, which the MBDA is part of, says that \$32 million would be cut from the MBDA under the Trump administration budget blueprint for 2018.

The MBDA is being eliminated because the agency duplicates other federal, state, local, and private sector efforts, the spokesman said. He contends that a major priority set by the President is to revolutionize our education system by promoting social programs, which will have a major impact in minority communities.

He said federal programs that offer similar services as the MBDA include district offices and small business development centers of the U.S. Small Business Administration.

Small minority businesses will be able to turn to those offices and centers for support services instead of the MBDA if the current budget proposals are approved.

But Trump's budget cuts also would include a 5% reduction for the SBA. The move would mean a \$12 million decrease in usable grant programs that offer growth, education, and other resources for small businesses, according to Black Enterprise research. The SBA would not confirm the numbers.

Linda McMahon, the SBA's new administrator, stated America's entrepreneurs and small businesses create two out of every three net new jobs.

She says she is committed to ensuring SBA has the resources it needs to continue serving them in the most effective and efficient way possible.

"This budget blueprint supports the effectiveness of the agency by maintaining the loan programs that enable access to capital and the technical assistance that small businesses need to succeed." It also improves efficiency by reducing redundant programs and eliminating those whose services are better provided by the private sector."

Efforts to get a comment from the Trump administration were unsuccessful.

Founded by President Richard Nixon 48 years ago under his capitalism initiative, the MBDA says it supports minority firms in all industries ranging from construction to manufacturing to information technology to professional services. The agency operation's consists of a national network of more than 40 business centers, helping minority entrepreneurs and business owners with consulting, bonding and certification services. It also assists firms with financing and contracting opportunities.

The MBDA says it has helped and contributed to millions of minority entrepreneurs through specialized business development services, federal funding opportunities, seminars, business match-makers, and popular online platforms.

Ron Busby, president & CEO of the U.S. Black Chambers Inc., shared his sentiments about the MBDA budget cuts.

"To eliminate the Minority Business Development Agency (MBDA) at a time when entrepreneurs-of-color, specifically when black entrepreneurs are leading as the fastest growing population of entrepreneurs in the U.S., is deeply concerning.

"The Minority Business Development Agency serves as a resource for entrepreneurs-of-color across the ethnic spectrum that has been historically and presently marginalized. The notion that the MBDA duplicates SBA programming lacks the full facts that although MBDA offers small business programming, the MBDA's sole focus is serving an under-served population of American entrepreneurs.

"President Trump's proposed cuts would be detrimental to the minority small business community and to the economy. Specifically, the cuts could erase \$665,000 in MBDA grants to the U.S. Black Chambers and essential funding to other minority organizations in desperate need of funding."

Marc Morial, president and CEO of the National Urban League, says if the new administration and Congress are serious about small business growth, they would be strengthening the MBDA's budget and not eliminating it.

He says while the National Urban League's 13 Entrepreneurship Centers around the country serve more than 10,000 small businesses, it does not have the capacity to absorb the thousands more that need support services and are assisted by the MBDA.

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Community Outreach

Study finds entrepreneurship training better for women, minorities

By Adela Talbot

Women and minorities are more likely to benefit from entrepreneurship training programs when compared to Caucasian men, according to recent research conducted by an Ivey Business School professor.

“The study was motivated by the idea that over the past decade, there have been a lot of public and private resources that have been directed towards entrepreneurship training and incubation programs. Despite this trend, there’s actually very little consensus on whether entrepreneurs are born – if (the skill) is genetic – or whether entrepreneurial abilities can actually be taught,” said Ivey professor Laurina Zhang, who conducted a study with Elizabeth Lyons, a professor at University of California, San Diego, looking to determine the effect of entrepreneurship programs.

“We have very little understanding of how the effects of these programs differ across different types of people, which poses problems for both policy decisions, and (entrepreneurship) program strategy, overall,” she added.

The study, *Creating Entrepreneurs: The Impact of Entrepreneurship Programs on Minorities*, which indicates women and minorities are more likely to see benefits from entrepreneurship training, is set for publication in the May 2017 issue of *American Economic Review: Papers & Proceedings*.

As part of their research, Zhang and Lyons worked with 335 undergraduate students who participated in The Next 36, a large entrepreneurship training program based out of Toronto, between 2011-15. By comparing program participants’ subsequent entrepreneurial activities with those of individuals who applied and got to the final stages of the application process, but were not accepted into The Next 36, Zhang and Lyons looked to see whether certain minority groups – females and non-Caucasians – were differentially affected by entrepreneurship training.

“Essentially, we found that people who go through the program are much more likely to work in the start-up sector, but the effect is differentially benefiting females and minorities – non-Caucasians,” Zhang said.

“We looked at this both in the short-term outcomes and a longer-term outcome, and essentially, we found three results. First, participation in the program is correlated with an increase in the likelihood of subsequent start-up activity in the short term for non-minorities (males or white partici-



pants) and the effect is less pronounced for minorities,” she explained.

“But then, the impact of the program is much more pronounced for the minorities’ likelihood of ongoing and longer-term start-up activity, compared to non-minority participants.”

This could have something to do with access to resources like mentorship and capital that minority groups and women might have more difficulty securing, Zhang added.

“We think this is because (an entrepreneurship program) is expediting the time it takes male and Caucasian participants to capture program benefits, like networks or capital, which they would eventually get, even in the absence of the program, whereas the benefits are much harder to capture for women and minorities in the absence of the program,” she continued.

The study results have three implications, Zhang said. The first is in policy decisions. In order to evaluate the efficacy of entrepreneurship programs, it is important to look at heterogeneity and the differential effects of these types of programs on different subgroups.

“A lot of prior studies have focused on the average effect of these programs, but our results show these programs have very different outcomes for different subgroups, which is important for resource allocation, at the policy level and evaluating the efficacy of the programs,” she noted.

The second implication of the study findings is for program strategy.

“Given the increasingly competitive landscape for these entrepreneurship programs, we see these types of programs pop up all over the place, and it’s important to think about what is the ultimate outcome, or desired goal, of these programs,” Zhang said.

“From our results, it seems to suggest clearly these programs are more beneficial for one group and less beneficial for the other, so it’s important to think about what component of the program is actually facilitating these outcomes.”

Finally, on the individual level, study findings might be something to consider if you are weighing applying to, and participating in, entrepreneurship training opportunities. Is participation worth it, if participants are differentially affected?

“As an applicant deciding to apply for these programs, given the sometimes high opportunity costs – applicants might have to relocate, they can’t do other employment or engage in other coursework when they are in these programs – it’s important for them to think about the decision. These results suggest it may differentially impact career outcomes for different groups,” Zhang noted.

She is still exploring the heterogeneous effects of entrepreneurship programs on different groups of high and low capabilities for a related, follow-up study.

SOURCE: phys.org



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
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www.sbeinc.com/services/diversity_outreach.cfm

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Access to Capital



What Entrepreneurs Need to Know About the Fed's Rate Rise

By Ryan Himmel

Citing strong economic progress, the Federal Reserve's decision to raise rates for the second time since the financial crisis of 2008 has business owners asking when they'll see banks tack the increase onto capital costs.

Announcing the rise at a press conference, Fed Chair Janet L. Yellen told reporters, "I would say at this point that fiscal policy is not obviously needed to provide stimulus to help us get back to full employment."

According to the Fed, the increase of the federal funds rate might not be the last in the next twelve months. In a statement, the Fed said they expect economic conditions "will evolve in a manner that will warrant only gradual increases in the federal funds rate," further supporting market expectations that rates will likely continue to rise over the next year.

Although only time will tell when the cost of capital will be bumped by lenders, it's important for business owners to remain alert if their access to capital is changing -- especially if the Fed predicts a brightening economic outlook. As the economy improves, interest rates are only going to increase.

Securing finance is traditionally easy to get when you don't need it and when you need it, it's hard to get, or it will likely cost you more. Low-risk businesses are usually in a better position to access capital at a lower rate. Constant cashflow vigilance is key here. By lining up capital flows in times where cash flow is good, you'll save yourself from slipping into dire cash flow straits.

While any further interest rate increases will be done so gradually, entrepreneurs may be affected when trying to finance their businesses or even expand. This is an opportunity for banks to step up to accelerate small business lending. And in the future, we'll see this trend strengthen through the financial web, a network of organizations sharing financial data.



Image credit: Shutterstock

When this data flows between accounting and banking systems, this is when we start to see productivity and growth unlocked in the small business market, which is traditionally a high-risk, low-yielding sector for financial institutions to service.

Worldwide, many financial institutions share this vision, with banks and large enterprises connecting directly to technology platforms in order to offer financial services to small businesses in a way that is both cost effective and scalable. Through this partnership, banks are starting to

automatically flag business owners when cash flow looks tight and offer financing to tide them over.

With a full set of historical audited numbers at the fingertips of bankers, and an accounting professional there to review the numbers each day, lending to a small business becomes less of a risk.

But until the financial web becomes more readily available, how do you know when it's the right time to take money and at what price? The short answer is to consult your advisor. They'll be able to give you the best advice as to when you should take money or not. A good rule to follow is the best op-

portunity to access capital is when you're confident you'll be able to achieve a return above costs of debt. If there's less confidence in that investment return, more extensive financial modeling may be needed in order to determine risk versus reward. The fewer risks a business owner takes, the better.

By keeping an eye on your cash flow and discussing lending with your advisor, even when business is good, you'll be able to ease those rate rise worries.

SOURCE: www.entrepreneur.com

Fed Bank report shows small businesses face challenges

By Jeff McGaw

Faced with financial challenges, 76 percent of small businesses with employees used personal funds to plug holes in operating budgets rather than taking on new debt, according to a report released Tuesday by the nation's Federal Reserve Banks.

That was just one of the findings in the report, based on the results of the annual Small Business Credit Survey.

More than 10,000 small businesses with 500 or fewer employees responded to the survey taken during the final two quarters of 2016. It was the first time that the survey was conducted on a national scale with involvement from all 12 Federal Reserve banks, and with input from businesses in all 50 states, according to Federal Reserve bank officials, who worked on the report.

According to the Fed, this was really the most detailed financial and credit information available on small businesses. The Fed indicates the banks are an unbiased source of such information.

While it is generally good advice to keep business and personal finances separate, the 76 percent figure showed what officials said was "the prevalence of personal credit and personal collateral and how widespread that is, and underscored the pervasiveness of financial challenges. It jived with a lot of other research coming out."

The survey touched on various segments of the small business world, including startups; growing firms; microbusinesses, or firms with 1-9 employees; minority- and women-owned firms; and self-employed or nonemployer firms.

Such firms represent 99.7 percent of all employer establishments in the U.S., according to the Federal Reserve.

While respondents are optimistic about their futures, 61 percent of employer firms faced financial challenges. Credit availability and meeting operating expenses are listed as the top two hurdles.

Most firms - 87 percent - rely on the owner's personal credit score to get financing. A total of 55 percent of loan applications were for amounts of less than \$100,000, and 74 percent of all loan requests were for amounts less than \$250,000.

Among those who did not apply for loans, 39 percent felt they would not be approved because of a low credit score. Smaller companies, defined as having less than \$1 million in revenues, face tougher challenges, according to the survey. Those companies are more likely to use personal funds in times of need, generally have lower credit scores and are likely to receive a smaller share of financing that sought when compared to larger firms.

According to the survey, smaller firms apply for loans with large banks 49 percent of the time, and

with small banks 42 percent of the time. However, they only succeed in getting loans from large banks 45 percent of the time.

They have a 60 percent success rate at smaller banks, and a 59 percent success rate with online lenders.

"Despite their outsized role in the U.S. economy, many small businesses lack the financing necessary to stabilize and grow their businesses," said New York Fed President William C. Dudley. "Supporting access to capital and effective financial management empowers small businesses to thrive in today's evolving economy, so that they can continue driving job growth and innovation."

Credit Unions and small banks provided a substantially higher level of customer satisfaction, at 75 percent, than did large banks who registered at 45 percent. Online lenders ranked lowest in customer satisfaction, according to the report.

SOURCE: <http://www.readingeagle.com>

California Sub-Bid Request Ads



DBE Bidding Opportunities Los Angeles, CA

Regional Connector Transit Corridor Project for Metro Contract No. C0980

Opportunities to provide sub-quotes include:

- FRE Conduit/ HV Box Procure and Install

Time Frame: Work is expected to begin in November 2018 and go through February 2019
Notice of Interest Response

Deadline: May 5, 2017

Contact Information:
George Cendejas
(213-537-3981)
gcendejas@masselec.com

Mass Electric Construction Co.
Is an Equal Opportunity Employer

This solicitation is in response to Metro's DBE requirements and MECE intends to conduct itself in good faith with DBE firms seeking subcontract opportunities for the contract.



11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ALAN MCKEAN
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 87 - CONSTRUCTION ON STATE HIGHWAY IN SANTA CLARA COUNTY IN SAN JOSE FROM WEST JULIAN STREET UNDERCROSSING TO ROUTE 87/880 SEPARATION, Contract No. 04-1K0404, Federal Aid Project No. ACNH-P087(032)E, Disadvantaged Business Enterprise Goal Assigned is 17%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

Bid Date: APRIL 27, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, CRACK SEALING, ELECTRICAL, EMULSION SUPPLIER, LEAD COMPLIANCE PLAN, STRIPING, SWPPP / WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS CONTRACT NO. 04-1K0704 - ROUTE 113 - FOR CONSTRUCTION ON STATE HIGHWAY IN SOLANO COUNTY IN DIXON FROM NORTH ADAMS STREET TO ROUTE 80- DISABLED VETERANS BUSINESS ENTERPRISE GOAL ASSIGNED IS 3%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

Bid Date: APRIL 26, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veterans Business Enterprises, for the following types of work and supplies/materials including but not limited to: AC Dike, Cold Plane, Construction Area Signs, Electrical, Emulsion Supplier, Fabric/Geosynthetic Pavement Interlayer, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Trucking, Water Trucks, Street Sweeping, Erosion Control Material, Hot Mix Asphalt (Type A) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



11555 Dublin Boulevard • P.O. Box 2909
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Estimator: Victor Le
Website: www.desilvagates.com
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 262 - CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY IN FREMONT AT WARM SPRINGS BOULEVARD, Contract No. 04-3J4804, Disabled Veteran Business Enterprise Goal is 5%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

Bid Date: APRIL 25, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, COLD PLANE, CONSTRUCTION AREA SIGNS, CRACK SEALING, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, MINOR CONCRETE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

CAHILL CONTRACTORS, LLC

Colby Smith at estimating@cahill-sf.com
(415) 677-0611

CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following DESIGN BUILD TRADE:

Earthwork & Shoring/Underpinning
PARCEL Q - DESIGN-BUILD BID (SELECT TRADES)

1491 Sunnydale Avenue,
San Francisco, CA 94134

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 4/25/17 @ 2 PM

Voluntary Pre-Bid Meeting:

TBD, Cahill's Office
425 California St., Suite 2200
San Francisco, CA 94104

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

CAHILL CONTRACTORS, LLC

Colby Smith at estimating@cahill-sf.com
(415) 677-0611

CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following TRADES:

Structural Steel / Electrical / Earthwork
/ Asphalt Paving / Site Concrete /
Landscape / Site Utilities

BLOCK X - HORIZONTAL PHASE I (SELECT TRADES)

1101 Connecticut St.,
San Francisco, CA 94107

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 4/25/17 @ 2 PM

Voluntary Pre-Bid Meeting:

4/14/17 @ 10AM, Cahill's Office
425 California St., Suite 2200
San Francisco, CA 94104

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.



McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Duane Schulze • An Equal Opportunity Employer

Sub Bids Requested From Qualified MBE, WBE Subcontractors & Suppliers for
East Bay Municipal Utility District - Grand Avenue Pipeline (2102)
Project# 2102 • Location: Piedmont, CA
Bid Date: April 26, 2017 @ 1:30 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: Cathodic Protection, Dewatering, Painting & Coating, Trucking, Sawcutting, Welding Traffic Control, Striping, Electrical, and Traffic Loops

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

Nema Construction, as a General Contractor, is requesting bids on all

Trades from all qualified Subcontractor and Suppliers, including Certified DVBE/LBE/DBE/SBE/MBE/WBE Subcontractors and

June Jordan School for Equity
SEC System & Science CR Improvements
325 La Grande Avenue,
San Francisco CA 94116

Bid Opening Date: 4/19/17 at 2:00 PM.

Owner: San Francisco Unified School District.

Contact Person: Ali Farahani
Tel : 510-525-2398

California Sub-Bid Request Ads

Requesting Sub Bids from Qualified
MBE / DVBE / DBE / WBE
Subcontractors & Suppliers
Dudley Elevator
Project Location:
172 6th Street, San Francisco, CA 94103
Bid Date: May 5, 2017

Trades:
Electrical, HVAC, Fire Alarm, Scaffolding, Painting

NCR Construction Inc.
1035 W. Grand Avenue • Oakland, CA 94607
Phone: 800-440-4336 • Fax: 866-627-3294
Contact: Bernie Nestal
Email: Bernie@NCRConstructioninc.com

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services. Plans & Specs are available for viewing at our office.



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE) and Micro Small Businesses, Subcontractors, Consultants, and/or Suppliers seeking to participate in the Santa Clara Valley Water District, Permanente Creek Flood Protection Project Permanente Creek Channel Improvements in Mountain View and Los Altos, CA.

<http://www.pd.dgs.ca.gov>

Subcontractors and Suppliers for the following project:

**Permanente Creek Flood Protection Project
Permanente Creek Channel Improvements
Project No. 26244001
Contract No. C0625**

**Owner: Santa Clara Valley Water District
Bid Date: April 26, 2017 @ 2:00 P.M.**

Small Business Enterprises and Micro (SBEs)

wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Biologist, Minor Concrete, Clear & Grub, Concrete Grinding, Concrete Forms & Accessories, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Demolition, Erosion Control, Fencing, Flood Walls, Flood Gate System/Flap Gates, Geotextile, Signage, Soil Disposal Site, Storm Drain Pipe Supply, Quality Control, Shotcrete, Street Sweeping, SWPPP, Trucking & Hauling, Well Abandonment & Removal, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE and Micro SB suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due
April 21, 2017 and Quotes
NO LATER THAN April 25, 2017 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
An Equal Opportunity Employer

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Cold Plane AC Pavement and Place RHMA-O
Hwy 24 Oakland - Caltrans #04-2K1304
BID DATE: April 26, 2017 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control, Sweeping, Noise Monitoring, Clearing & Grubbing, Intelligent Compaction, Shoulder Backing, Prepaving Inertial Profiler, AC Dike, Tack Coat, Cold Plane AC, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
An Equal Opportunity Employer

REQUEST FOR DVBE & SBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Cold Plane AC Pavement and Place RHMA
(Gap Graded)
Hwy 262 Fremont - Caltrans #04-3J4804
BID DATE: April 25, 2017 @ 2:00 PM
Contact: Greg Souder**

**Cold Plane AC Pavement and Place HMA
(Type A)
Hwy 113 Dixon - Caltrans #04-1K0704
BID DATE: April 26, 2017 @ 2:00 PM
Contact: Donat Galicz**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Noise Monitoring, Crack Treatment, Tack Coat, Data Core, Geosynthetic Pavement Interlayer, AC Dike, Cold Plane AC, Detectable Warning Surface, Minor Concrete, Construction Survey, Striping & Marking, Electrical, and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE & SBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



BROSAMER & WALL, INC.

An Equal Opportunity Employer
is requesting quotations from all qualified
SBE (Small Business Enterprise)

Professional Services, Sub-contractors, Material Suppliers and Trucking for the following project:

**Permanente Creek Flood Protection Project
Channel Improvements**

Owner: Santa Clara Valley Water District

Project No. 26244001

Contract No. C0625

Closing Date: April 26, 2017 @ 2:00 PM

CONTACT:

Robert Rosas

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300

Walnut Creek, California 94596

PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

The work in this Contract includes but is not limited to providing: Clear and Grub, Remove Trees and construct levees and floodwalls, including flood gates. Remove the existing left bank concrete U-Framed channel wall and invert slab and replace with Special U-Frame Channel. Construct four (4) flow separation walls in addition construct access ramps. Portions of the project require that we remove concrete trapezoidal channel lining and replace with concrete U-Frame as well as remove a 12-ft by 6.5-ft reinforced concrete box culvert (RCB) and construct a new 9-ft by 6.5-ft double RCB. Underground improvements include replacing an existing 36-inch RCP and 4-ft diameter manhole with 42-inch RCP and 5-ft diameter manhole adjacent to the new double RCB and replace the existing sanitary sewer line underneath the new double RCB.

Subcontractors and Suppliers being solicited include but not limited to:

SUBCONTRACTORS: Clear & Grubbing; Earthwork & Grading; Environmental Consultants; Erosion Control, Fencing; Flatwork (Minor Concrete); Landscape & Irrigation; Asphalt Paving; Rebar; Shoring; Roadway Signs; Striping & Markers; Traffic Control; Trucking and Underground Utility Work.

VENDORS/SUPPLIERS: Aggregate; Geo-Textile Fabric; Lumber; Miscellaneous Metals; Sheet Pile; Underground Pipes; Pumps; Concrete Supply and Placement

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate SBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be downloaded for free at SCVWD website @ www.valleywater.org. B&W will also make plans electronically please email rosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or email your quote to estimating@brosamerwall.com or fax us your quote at 925-279-2269. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER



Request for Certified San Francisco LBE Material suppliers and subcontractors for:

CITY AND COUNTY OF SAN FRANCISCO

SAN FRANCISCO MUNICIPAL TRANSPORTATION AGENCY

**Muni Metro East (MME) Phase II - Five Storage Track Extension Project
Bid Date May 2nd at 3:00PM. All quotes must be submitted before 1:00PM on May 2nd
in order for BBI to compile final bid.**

Requesting qualified and certified SF LBE subcontractors and suppliers for:

Foundations, Storm drain installation, Traction power duct bank installation and material supply.

Plans and specs are available for view at our office or via One Drive link. Please email JHolder@bbi.us.com for link.

Please call with any questions regarding scope, bidding, insurances, plans or specs.

**Balfour Beatty Infrastructure, Inc. | Regional | Rail Transit
CSL 664318**

512 So. Airport Blvd., So. San Francisco, CA 94080

T:650 243 5660 | M: 650 537 0379 | F:650 243 5679

An equal opportunity employer.

California Sub-Bid Request Ads



Graniterock

5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Rob Snyder
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM
QUALIFIED DBE SUBCONTRACTORS/
SUPPLIERS/TRUCKERS FOR:

SVBX Sitework

Contract No. C650 (C16349F)

Owner: Santa Clara Valley

Transportation Authority

Engineers' Estimate: \$4,000,000.

BID DATE: April 26, 2017 @ 2:00 PM

Items of work include but are not limited to: Survey, Traffic Control, Clear & Grub, SWPPP, Temporary Erosion Control, Street Sweeping, Fencing, Erosion Control, Structure Demolition, Metal Railing, Precast Concrete, Concrete Unit Masonry, Masonry Block Wall, Graffiti-Resistant Coating, Concrete Grid Pavement, Landscape & Irrigation, Signs, Trucking, Hazardous Hauling, Rebar and CIDH Piling.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

REQUEST FOR CERTIFIED DBE
SUBCONTRACTORS, SUPPLIERS &
TRUCKERS FOR:

**Silicon Valley Berryessa Extension Project
C650 (C16349F) – SVBX Sitework
Fremont, Milpitas and San Jose, CA
Bid Date: April 26, 2017 @ 2:00 PM**

Work types requested, but are not limited to, the following:

Asbestos Material Removal, CIDH Concrete Piling, CIP Concrete, Clearing & Grubbing, Construction Materials, Demolition, Irrigation, Lead Material Removal, Metal Mesh Fence, Metal Railing, Ornamental Fence, Pipe Supply, Reinforcing Steel, Sign Work, Street Sweeping, Survey, SWPPP, Temporary Chain Link Fence, Temporary Erosion Control, Temporary Fence, Traffic Control, and Trucking.

Plans and Specifications are available for review at our office, or can be downloaded from www.vta.org/procurement

Call for assistance in obtaining bonds, line of credit, insurance and scheduling accommodations.

Gordon N. Ball, Inc.

Attn: ESTIMATING

333 Camille Ave., Alamo, CA 94507

Phone: (925) 838-5675 • Fax: (925) 838-0814

estimating@ballconco.com

An Equal Opportunity Employer

NBC Construction as a
"GENERAL CONTRACTOR"
is requesting Proposal on "ALL TRADES"
from all qualified subcontractors & suppliers,
including DVBE, LBE, DBE, SBE, MBE, WBE firms
for the following project:

PROJECT TITLE:

**Re-roofing at Lawton Alternative School and
Thurgood Marshall High School
SFUSD Project Numbers: 11941/11845
Bid Date: 4/26/2017 @ 2:00 PM**

PROJECT LOCATION:

Lawton Alternative School
1570 31st Avenue
San Francisco, California 94122
and
Thurgood Marshall High School
45 Conkling Street
San Francisco, California 94124

Owner: San Francisco Unified School District

NBC Construction

850 South Van Ness Avenue
San Francisco, CA 94110

Phone # 925 324 2727 • Fax # 800 622 9144

All Bidders are hereby notified that the District has a Labor Compliance Program (LCP) - Prevailing Wages in effect on this Project and all contractors and subcontractors bidding this project will be required to comply with the LCP. In addition, All the CPR's must be reported through Elation System. Plans are available at: https://order.e-arc.com/arcEOC/PWELL_Main.asp?mem=23

Please Submit & Fax all proposals to 800-622-9144

For more information,
Please call Mike Schalchi at (925)-322-7473

AECOM

One California Plaza . 300 S. Grand Avenue . Los Angeles, CA 90071

REQUEST FOR CBE SUBCONSULTANT INTEREST

AECOM is bidding on the following project as Prime Contractor:

Owner: County of Los Angeles Department of Public Works

Request for Proposals

Harbor-UCLA Medical Center Implementation Construction Management
and Support Services

AED Project ID #AED7740042

Proposal due date May 10, 2017 at 2pm

AECOM is seeking qualifications from Community Business Enterprises (CBEs) for the following work:

- Scheduling
- Cost control
- LEED certification process
- Sustainability
- Office administration
- Document control
- Construction quality
- Constructability
- BIM implementation
- Inspection services
- Change management
- Progressive design-build experience

Experience providing similar services to the County of Los Angeles is preferred. This proposal is in alignment with the County of Los Angeles CBE Program requirements and certified CBEs are encouraged to respond. The CBE Program includes business enterprises owned by disabled veterans, disadvantaged business enterprises, and minority- and women-owned business enterprises.

Interested businesses should email a brief overview of County of Los Angeles experience, along with CBE documentation by Monday, April 24, 2017, to Elaine Lu at elaine.lu@aecom.com, or by Phone (916) 202-8424 or by fax at (714) 689-7349.

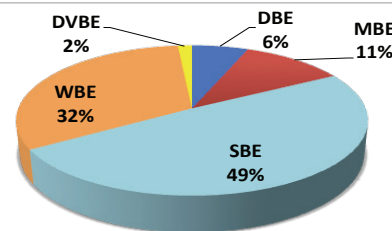
Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services.

We are an Equal Opportunity Employer

AUDIENCE PROFILE

Small Business Exchange, Inc.

Whether You're a Small Business Looking for Opportunities, or a Prime or Agency Seeking Small Businesses
The Small Business Exchange has the resources you need to succeed.



Public Legal Notices



calottery

CALIFORNIA STATE LOTTERY
Invitation for Bid #50076
Debt Collection Services

By the end of April 2017 the California State Lottery (Lottery) is releasing an Invitation for Bid (IFB) to invite bid responses from qualified firms to provide collection services of the Lottery's retailers' delinquent debts. The primary service to be provided by the contractor is the collection of delinquent debts resulting in: (1) payment in full, (2) a scheduled installment payment plan, or (3) judgment obtained through litigation. This solicitation is open to all vendors, who at the time of bid submission; (1) has five (5) years experience in providing debt collections services similar to those described in Exhibit A, Scope of Services; (2) has commercial accounts that make up at least thirty percent (30%) of proposing vendor's total dollars in collections; (3) has the ability to provide skip tracing and litigation services, whether in-house or by contracted services; (4) has all licenses required to conduct business in California and in the location where vendor's primary office is located; and (5) has at least \$3 million in active accounts as of June 30, 2016. To view a copy of the IFB document and see all the specifications, please go to our website www.calottery.com/Vendor. The Lottery will not distribute paper copies of the IFB. For information, contact David Peña by email at dpena@calottery.com. CNS-2996782#



MBDA Would be Abolished if Trump Budget Cuts Supported

Continued from page 1

He says the MBDA is needed because it has centers that offer consulting and coaching services to help minority businesses with services like developing a website, getting minority business certification, or completing a business loan application.

Morial added, "Cuts to small business programs by the Trump administration are designed to get more than \$50 billion in additional spending for the military, federal government funding that the military has not requested or does not need."

"I can assure you that we will be fighting aggressively against these cuts that would hurt minority small businesses," he says.

Some observers contend the proposed cuts could impact black business across the board, slowing down a sector that helps to fuel the nation's growth engine.

Stephen L. Hightower, CEO and president of Hightowers Petroleum Co., (No. 15 on the BE 100s Industrial/Service Companies list), says he was "shocked" when he saw the budget slashing of the MBDA. He describes the agency as the only lifeline targeted for minority businesses in federal government. An entrepreneur himself, Hightower knows and understands the fragile lifespan of small minority companies or any company in an adolescent growth stage.

He added that MBEs and WBEs represent a key opportunity in the nation's economic resurgence. "When resources to promote and support entrepreneurship and economic growth in minority communities across America and globally are taken away, then you suppress the very essence of opportunity to reach the American dream," Hightower says.

SOURCE: <http://www.blackenterprise.com>

GOOD FAITH & BEYOND

SBE help your company achieve inclusion

SBE is positioned to assist companies to enhance their good faith efforts and to strengthen their compliance with subcontracting plans.

SBE's unique business database provides a central location for disadvantaged, minority, woman, disabled veteran and other small businesses.

ONE LOCATION, 1.6 MILLION BUSINESSES

- SBE imports state DOT (nationwide)
- SBE imports US SBA "SAM" listed businesses (nationwide)
- SBE maintains businesses certified by many local agencies

SBE IS AN OUTREACH STANDARD!

- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

SUB-BID REQUEST ADVERTISEMENTS

Place a sub-bid request ad in an SBE trade and focus publication:

- Small Business Exchange weekly newspaper*
 - SBE Today newsletter
 - SBE website www.sbeinc.com
 - Ad placement services in local print publications as required
- * Adjudicated newspaper of general circulation by the Superior Court of the City and County of San Francisco**
- * Determined Outreach Newspaper for Asian, Black and Hispanic communities by the Supervisors of the City of San Francisco FY 2012-13**

TARGETED MAILING/FAXING/EMAILING

- By focus group, industry type(s), certification and other requirements
- Complete logs

TELEPHONE FOLLOW-UP

- Script tailored to project needs, four standard or individualized questions
- Interested companies directed to bidder

COMPUTER-GENERATED REPORTS

- Full documentation, tailored to agency requirements

CONTACT US TODAY

795 Folsom Street, Floor 1, San Francisco, CA 94107

Phone: 415.778.6250 or 800.800.8534

Fax: 415.778.6255

Email: sbe@sbeinc.com • Website: www.sbeinc.com

SBE is a certified DBE, MBE, SBE firm



SMALL BUSINESS EXCHANGE

Small Business Exchange, Inc. Diversity Outreach

ORDER FORM • FAX: (415) 778-6255 • EMAIL: sbe@sbeinc.com

NUMBER OF CONTACTS: _____ TELEPHONE FOLLOW-UP: Yes No

METHOD(S) FAX EMAIL MAIL RECALLS: Yes No

ADDITIONAL SERVICES Documentation in Print Electronic Format

ADVERTISEMENTS: Yes () No () If yes, indicate publication and dates below.

SBE Newspaper, publishes THURSDAY DATE(s) _____

SBE Today **E-Publication**, publishes Monday through Friday DATE(s) _____

www.sbeinc.com - internet ad EXPIRATION DATE: _____

MBDA Portal Posting SBA Sub-Net Posting Other Specify _____

Dollar Est. _____ Duration: _____

CERTIFICATION REQUIREMENTS: _____

FOCUS GROUPS: MBE DVBE DBE WBE OTHER _____

CITIES (or) COUNTY: (List the location areas from which you are seeking participants) _____

AGENCY/ORGANIZATION CONTACT: Yes No

METHOD(S) FAX EMAIL MAIL

ONLINE SEARCHES
SPECIFY

Separate _____

Search For Each Trade YES No

Search by project location only Other _____

Trades:

(NOTE: You can attached a separate sheet with just the trades)

NOTE: Ads Begin on date(s) specified.
Outreach Processing begins one week from receipt of order unless priority service is requested.

CUSTOM REPORTS YES NO
Describe: _____

Documentation requested by (date): _____

Data Query Requirement(s) NAIC SIC UNSPSC Other Specify _____

CONTRACT / RFP NUMBER: _____

PROJECT LOCATION: _____ BID DATE: _____

(NOTE: PLEASE SEND AD COPY AND THE PORTION OF THE SPEC THAT OUTLINES THE GFE STEPS FOR THIS SPECIFIC PROJECT)

COMPANY INFORMATION

COMPANY NAME: _____

ADDRESS: _____

CITY/STATE/ZIP: _____

PHONE: _____ FAX: _____

Email: _____

CONTACT: _____

AUTHORIZED BY: _____ DATE: _____

Corporate Office

795 Folsom Street, 1st Floor • San Francisco, CA 94107-4226 • Phone (415) 778-6250 • Toll Free (800) 800-8534

You can also download the Outreach order form here:
<https://goo.gl/bwrPjv>

Our B2B database creates a bridge to opportunity

Our legacy database contains the profiles of companies throughout the nation.

The database includes both certified small minority, woman, disadvantaged, and disabled veteran businesses and businesses that are potentially certifiable. Each business record contains 35+ fields of information including contact information, certifications, business SIC/NAIC/UNSPSC codes, and much more. SBE imports businesses from multiple nationwide sources including SBA CCR, state DOT DBE's, over 60 city and state universities, and businesses certified by many local agencies.

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375010-00

Fictitious Business Name(s):
blozzom
 Address
285 Ocean Ave., San Francisco, CA 94112
 Full Name of Registrant #1
Craig Gibbons
 Address of Registrant #1
285 Ocean Ave., San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/10/2016**

Signed: **Craig Gibbons**

This statement was filed with the County Clerk of San Francisco County on **3/02/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
 Deputy County Clerk
 3/02/2017

3/30/17 + 4/6/17 + 4/13/17 + 4/20/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375162-00

Fictitious Business Name(s):
Chef Luo
 Address
3452 Mission Street, San Francisco, CA 94110
 Full Name of Registrant #1
Sanyou Investment Partners (CA)
 Address of Registrant #1
3452 Mission Street, San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/2/2017**

Signed: **Robert Hui**

This statement was filed with the County Clerk of San Francisco County on **3/15/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
 Deputy County Clerk
 3/15/2017

3/23/17 + 3/30/17 + 4/6/17 + 4/13/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375357-00

Fictitious Business Name(s):
Christina Makeup & Beauty
 Address
5809 Geary Blvd., San Francisco, CA 94121
 Full Name of Registrant #1
Qiuyan Li
 Address of Registrant #1
143 Teddy Ave., San Francisco, CA 94134

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Qiuyan Li**

This statement was filed with the County Clerk of San Francisco County on **3/30/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
 Deputy County Clerk
 3/30/2017

4/6/17 + 4/13/17 + 4/20/17 + 4/27/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375402-00

Fictitious Business Name(s):
Kathys Charkas & Tarot Card Reader
 Address
2151 Irving Street #205, San Francisco, CA 94122
 Full Name of Registrant #1
Kathy Johns
 Address of Registrant #1
634 37th Street, Richmond, CA 94805

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/31/2017**

Signed: **Kathy Johns**

This statement was filed with the County Clerk of San Francisco County on **3/31/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
 Deputy County Clerk
 3/31/2017

4/6/17 + 4/13/17 + 4/20/17 + 4/27/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375182-00

Fictitious Business Name(s):
Martinoni Construction Management
 Address
1990 Beach Street #304, San Francisco, CA 94123
 Full Name of Registrant #1
Dustin Martinoni
 Address of Registrant #1
1990 Beach Street #304, San Francisco, CA 94123

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/7/2017**

Signed: **Dustin Martinoni**

This statement was filed with the County Clerk of San Francisco County on **3/17/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
 Deputy County Clerk
 3/17/2017

3/23/17 + 3/30/17 + 4/6/17 + 4/13/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375311-00

Fictitious Business Name(s):
Parlor West
 Address
235 Valencia Street, San Francisco, CA 94103
 Full Name of Registrant #1
Arienne Gelardin
 Address of Registrant #1
521 33rd Street Apt. #1, Oakland, CA 94609
 Full Name of Registrant #2
Kyunghee Cho
 Address of Registrant #2
499 Alabama Street Apt #107, San Francisco, CA 94110

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/28/2017**

Signed: **Arienne Gelardin**

This statement was filed with the County Clerk of San Francisco County on **3/28/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
 Deputy County Clerk
 3/28/2017

4/13/17 + 4/20/17 + 4/27/17 + 5/4/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374917-00

Fictitious Business Name(s):
Spiritual Guidance
 Address
269 CHURCH ST #5, SAN FRANCISCO, CA 94114
 Full Name of Registrant #1
JESSICA STERIO-MILLER
 Address of Registrant #1
269 CHURCH ST #5, SAN FRANCISCO, CA 94114

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/27/17**

Signed: **JESSICA STERIO-MILLER**

This statement was filed with the County Clerk of San Francisco County on **2/27/17**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim
 Deputy County Clerk
 2/27/2017

4/6/17 + 4/13/17 + 4/20/17 + 4/27/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375010-00

Fictitious Business Name(s):
The Real P
 Address
558 Head Street, San Francisco, CA 94132
 Full Name of Registrant #1
Jasline A.V. Berry
 Address of Registrant #1
558 Head Street, San Francisco, CA 94132

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Jasline A.V. Berry**

This statement was filed with the County Clerk of San Francisco County on **3/06/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
 Deputy County Clerk
 3/06/2017

3/30/17 + 4/6/17 + 4/13/17 + 4/20/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375537-00

Fictitious Business Name(s):
Lemon Janitorial
 Address
1156 Fitzgerald Avenue, San Francisco, CA 94124
 Full Name of Registrant #1
Galo Cruz, Lady Antonia
 Address of Registrant #1
1156 Fitzgerald Avenue, San Francisco, CA 94124

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/12/2017**

Signed: **Lady Galo**

This statement was filed with the County Clerk of San Francisco County on **4/12/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
 Deputy County Clerk
 4/12/2017

4/13/17 + 4/20/17 + 4/27/17 + 5/4/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374987-00

Fictitious Business Name(s):
Passadori Family Law & Mediation, P.C.
 Address
1390 Market Street, Suite 200, San Francisco, CA 94102
 Full Name of Registrant #1
DBA Passadori Family Law & Mediation, P.C. (CA Corp.)
 Address of Registrant #1
1390 Market Street, Suite 200, San Francisco, CA 94102

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/5/17**

Signed: **Diana Passadori**

This statement was filed with the County Clerk of San Francisco County on **3/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
 Deputy County Clerk
 3/3/2017

3/9/17 + 3/16/17 + 3/23/17 + 3/30/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374999-00

Fictitious Business Name(s):
Social Harmony
 Address
400 2nd Avenue, Apt. 2, San Francisco, CA 94118
 Full Name of Registrant #1
Jessica H. Scadron
 Address of Registrant #1
400 2nd Avenue, Apt. 2, San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/21/17**

Signed: **Jessica Scadron**

This statement was filed with the County Clerk of San Francisco County on **3/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jessa Lazo
 Deputy County Clerk
 3/3/2017

3/9/17 + 3/16/17 + 3/23/17 + 3/30/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374611-00

Fictitious Business Name(s):
Therapy4u
 Address
465 California Street, Suite 660, San Francisco, CA 94104
 Full Name of Registrant #1
Erika Shershun
 Address of Registrant #1
465 California Street, Suite 660, San Francisco, CA 94104

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/6/2017**

Signed: **Erika Shershun**

This statement was filed with the County Clerk of San Francisco County on **2/7/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
 Deputy County Clerk
 2/7/2017

2/16/17 + 2/23/17 + 3/2/17 + 3/9/17